Thiago Yassuda Mota

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Student Visa Subclass – 570 (20h/week) – Until 24/07/2016

CORE COMPETENCIES

- Working in financial business for ten years, three years as a mananger of strategic planning division, five years with analysis and management information, database and KPIs development, two years in a commercial banking area.
- Solid knowledge in Credit Card Market (acquiring), four years monitoring and signaling strategic movements.
- Development of Mananger Reports (MSI)
- Analysis of growth and projections using descriptive methodology, statistics and regression
- Clustering and Segmentation: Demographic, Behavioural, Geographic (CRM)
- Analysis of product pricing, Cost Oriented, Competition Oriented and Consumer Oriented (Price Analyst)
- Manangemente and Ensure the Budgetary Requirements, Balance Sheet, Profit and Loss

EDUCATIONAL BACKGROUD

- Second Languish Course: English for Academic, SCE - Sydney College of English (ongoing January/2016 to June/2016)
- Master's degree: Strategic Intelligence and Competitive Economy, FIPE – Fundação Instituto de Pesquisas Econômicas (completed in June / 2015)
- Bachelor's degree: Economics, FECAP - Fundação Escola de Comercio Álvares Penteado (completed in December / 2010)

PROFESSIONAL EXPERIENCE

- 09/2013 - 08/2015 – Santande GetNet Brasil

Position: Business Intelligence Manager

Responsibilities: Lead a business analising team, develop presentations about the results of a plenty of financial projects, develop management reports, perform analysis focused on the economic market situation, assist other areas and departments to take the best decisions (creating and monitoring business plans). Make clients' portfolio, sector analysis (Analytical CRM). Management and Distributions of databasis for monitoring the results of new campaigns (Operational CRM), assess and analyse complex EIM and BI situations and develop compelling propositions.

- 05/2011 - 08/2013 – Santande GetNet Brasil

Position: Planning Specialist

Responsibilities: Analyzed corporate business processes for developing customized solutions to reduce costs, increase revenue and maximize profit. Projecting budget, revenues and expenses, database colection (SQL, BI, BO, BW), development of management reports, launches manangement SAP-FI

- 03/2009 - 04/2011 - Camicado

Position: Financial Analyst

Responsibilities: Sales analysis, logistics analysis, planing, assesment, credit management, implementation of recovery procedure, BI development, e-commerce analysis, ERP Implementation (key user SAP FI-CO)

QUALIFICATIONS

- Business English, Canadian College of English Language (Vancouver - British Columbia- CA)
- Extraction and database development (BI; BO; BW and SQL)
- Professional user of: Excel, Access, SAP-FI-CO

Reference avalible upon request.