

Naresh Vallala

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Career Objective

Naresh is an IT Professional with around 9 years of experience with real passion in CRM implementations and Scrum Framework. Specialized in delivering full life cycle implementations of MS Dynamics CRM. I am also motivated and flexible with a great sense of responsibility.

Career Overview

- Skilled in Configuring, Customizing and Extending Dynamics 365/2015/2013/2011/4.0 versions of Dynamics CRM.
- Analyzed and prioritized requirements for CRM projects, drafted processes that improve system usability and deliver the most appropriate solution.
- Lead the design and architecture sessions with onshore colleagues and clients.
- Well versed in pre-sales activities, technical design documentation, estimation and solution architecting.
- Mentored other developers and worked closely with the customer to understand the business needs and deliver the most appropriate solution.
- Well acquainted in TFS work item management, source code version control
- Specialized in Agile delivery model.
- Responsible for updating the key stakeholders with status report both internally and externally to help identify the risks and mitigate the risks.
- Developed and integrated .Net web services with MS CRM plugins and custom activities.
- Designed and developed Power BI, fetch XML and SQL based SSRS reports.
- Installing, configuring and troubleshoot MSCRM in a distributed environment.
- Experience in developing workflows and ribbon customizations.
- Java script customizations using OData and SOAP.
- Conducted design stage-gate reviews to identify any potential design gaps
- Created training manuals and maintained project documentations were updated and accurate.
- Capable to provide application support, post go-live.

Technical Skills

- Dynamics 365 Online
- Microsoft CRM 2015/2013/2011/4.0/3.0
- Power BI
- SQL Server 2008
- SQL Server Reporting Services
- Visual Studio Team Foundation Server
- SharePoint PPS Dashboard Designer
- C#.Net
- Java Script

Microsoft Certifications

- MB2-716: Microsoft Dynamics 365 Customization and Configuration.
- MB2-707: Microsoft Dynamics CRM 2015 Customization & Configuration.
- MB2-703: Microsoft Dynamics CRM 2013 Customization & Configuration.
- MB2-868: Microsoft Dynamics CRM 2011 Applications.
- MB2-867: Microsoft Dynamics CRM 2011 Installation & Deployment.
- MB2-866: Microsoft Dynamics CRM 2011 Customization & Configuration.
- MB2-423: Microsoft Dynamics CRM 3.0 Applications.